L.A. Unified – Profile of District

- **Population**
  - Total Enrollment 713,000+
  - 60,000 Employees

- **Facilities**
  - 13,000 Buildings
  - More than 800 Campuses
  - Average Age of Schools 50+ Years

- **Area Served**
  - 710 Square Miles
  - 26 Cities plus unincorporated areas of LA

- **Financial**
  - $7.3B Annual Budget
  - $123M Utilities Budget
  - $28 Billion Facilities Bond Program
L.A. Unified – Fun Facts

• Responds to over 300,000 service calls per year

• Cleans floors space equal to 32 Staples Centers each day

• Maintains thousands of musical instruments including 4,500 pianos, which if stacked would be as tall as 11 Empire State Buildings

• Maintains 65,000,000 square feet of roofs – enough to cover a four-lane freeway from here to Santa Barbara

• Services 8,000 restrooms three times per day
• Repairs plumbing systems that flow enough water to fill 3,330 Olympic size pools each year

• Mows 100 acres of lawn every day – equivalent to mowing ALL Major League Baseball Stadiums every day

• Processes 4,632 utility bills from 23 separate utilities providers every month

• Responsible for 68,000 trees – more than eight times as many as in the Sequoia National Forest
L.A. Unified Local Bond History

**Proposition BB**
- 1997
- $2.4 Billion

**Measure K**
- 2002
- $3.35 Billion

**Measure R**
- 2004
- $3.87 Billion

**Measure Y**
- 2005
- $3.985 Billion

**Measure Q**
- 2008
- $7 Billion

$20.605 Billion
$ 7.395 Billion in state and federal funding

$28 Billion Total
Successful Large Bond and Capital Program

• One of the largest voter-approved capital programs in the country

• Board of Education capital program goals:
  • Schools should be physically safe and secure
  • School building systems should be sound and efficient
  • School facilities should align with instructional requirements and vision
Successful Large Bond and Capital Program Cont.

- Over $18.8 billion has already been invested in constructing new schools and repairing and modernizing legacy schools
  - First phase focused on constructing new schools to reduce over crowding, eliminate multi-track calendars and involuntary busing
  - Completed 131 new K-12 school projects and 65 new K-12 addition projects
    - Eliminated the use of multi-track calendars and enable all students the opportunity to attend their neighborhood school
    - All schools District-wide now operating on traditional, single-track calendar
  - Also completed more than 21,500 repair & modernization projects completed to provide upgraded facilities which help improve the learning environment for students
Current Focus: Modernizing and Repairing

- **Primary focus now is to upgrade legacy school facilities**
  - Developing and prioritizing future capital projects for schools with the most critical physical conditions so they are safe and functional places to learn

- **Approximately $8 billion allocated to support development of new projects under the School Upgrade Program (SUP)**
  - Over 435 Board-approved projects valued at $3.8 billion are in the pre-construction phase and another 375 projects valued at $1 billion are currently under construction
School Upgrade Program (SUP) Comprehensive Modernization

Twenty-Two Comprehensive Modernization Projects Valued at Approximately $3B:

**Phase 1**
- North Hollywood High School
- Huntington Park High School
- Grant High School
- *Sherman Oaks Center for Enriched Studies Magnet*
- *Roosevelt High School*
- *Polytechnic High School*
- *Cleveland High School*
- Burroughs Middle School
- *Venice High School*
- San Pedro High School
- Jefferson High School
- *Design-Build Projects*

**Phase 2**
- Hamilton High School
- Ascot Elementary School
- Reseda High School
- McKinley Elementary School
- 92nd Street Elementary School
- Kennedy High School
- Belvedere Middle School
- Elizabeth Learning Center
- Shenandoah Elementary School
- Taft High School
- Lincoln High School
Continuing to Address Pressing School Facility Needs

- Failing School Air Conditioning Systems
- Deteriorated School Building Roofs
- School Buildings Damaged by Fire
- School Buildings and/or Rooms Deemed Unsafe for Occupancy
- Removal and Replacement of Department of Housing (DOH) Relocatable Classroom Buildings
- New or Expanded Instructional Programs which Require a Facilities Solution
- Incorporating Enhanced IT Standards into Comprehensive Modernization, Seismic Modernization, & Classroom Addition/Replacement Projects
- Initiating Due Diligence Activities for yet-to-be Identified School Sites to Receive a Future Comprehensive Modernization Project
Other Key Initiatives, Programs and Projects

- $600M Accessibility Enhancement Projects in Support of ADA Self-Evaluation and Transition Plan
- $50M to Develop Health/Wellness Clinic Projects in Collaboration with District Student Health and Human Services
- Over $90M Food Services Kitchen Equipment and Walk-In Freezer Upgrade Program
- $100M Proposition 39 California Clean Energy Jobs Act – Energy Efficiency Projects (State-Funded)
- $20M Clean Drinking Water Program
Facilities Managed Bond Program Update

Project Status Overview

<table>
<thead>
<tr>
<th>Status (Count)</th>
<th>Budget as of 3/31/18 (in Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pre-Construction (437)</td>
<td>$3,803.1</td>
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<tr>
<td>Under Construction (375)</td>
<td>$1,032.0</td>
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<tr>
<td>Total</td>
<td>$4,835.1</td>
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# Specific Work Underway

<table>
<thead>
<tr>
<th>PROJECT TYPE</th>
<th>BUDGET</th>
</tr>
</thead>
<tbody>
<tr>
<td>Comprehensive Modernization</td>
<td>$3,009,839,792</td>
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<tr>
<td>Seismic Modernization</td>
<td>$333,687,322</td>
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<td>Access Compliance</td>
<td>$304,066,465</td>
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<td>HVAC</td>
<td>$292,647,491</td>
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<tr>
<td>Addition</td>
<td>$203,020,164</td>
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<tr>
<td>Campus Improvement</td>
<td>$199,764,419</td>
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<tr>
<td>Paving/Greening/Playground Equipment</td>
<td>$145,667,409</td>
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<tr>
<td>Plumbing/Irrigation/Drainage</td>
<td>$76,475,929</td>
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<tr>
<td>Roofing</td>
<td>$71,587,233</td>
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<tr>
<td>Food Services Renovation</td>
<td>$59,569,891</td>
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<tr>
<td>Charter Augmentation Grant</td>
<td>$55,459,239</td>
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<tr>
<td>New School</td>
<td>$43,420,029</td>
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### Specific Work Underway cont.

<table>
<thead>
<tr>
<th>Project Type</th>
<th>Budget</th>
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<tbody>
<tr>
<td>Electrical/Lighting</td>
<td>$32,197,126</td>
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<tr>
<td>Portable Removal</td>
<td>$29,287,610</td>
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<td>Reconfiguration</td>
<td>$15,587,384</td>
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<td>Gym/Athletic Facilities Renovation</td>
<td>$9,809,444</td>
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<td>Auditorium Renovation</td>
<td>$9,035,841</td>
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<tr>
<td>Fire Alarm System</td>
<td>$8,474,658</td>
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<tr>
<td>Excavation</td>
<td>$6,552,728</td>
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<tr>
<td>Small Learning Community/Academy</td>
<td>$6,320,119</td>
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<td>Portable Upgrade</td>
<td>$5,934,016</td>
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<tr>
<td>Other</td>
<td>$12,642,723</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$4,931,047,032</strong></td>
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### Specific Work Underway cont.

<table>
<thead>
<tr>
<th>Other Categories:</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Lunch/Shade Shelter</td>
<td>$3,972,478</td>
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<tr>
<td>Security System</td>
<td>$2,203,800</td>
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<tr>
<td>SEEDS</td>
<td>$1,370,000</td>
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<tr>
<td>IT Network Upgrade</td>
<td>$1,073,007</td>
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<tr>
<td>Fencing</td>
<td>$1,013,099</td>
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<tr>
<td>Flooring</td>
<td>$935,578</td>
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<tr>
<td>Furniture/Fixtures/Equipment</td>
<td>$922,636</td>
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<tr>
<td>Communications/Technology Upgrade</td>
<td>$729,891</td>
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<tr>
<td>Charter Prop 39</td>
<td>$256,100</td>
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<tr>
<td>Ceiling/Wall System</td>
<td>$138,797</td>
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<tr>
<td>Other</td>
<td>$27,337</td>
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<tr>
<td>Type of Service / Discipline</td>
<td>Expiration Date or end of 5-year period</td>
</tr>
<tr>
<td>---------------------------------------------------</td>
<td>----------------------------------------</td>
</tr>
<tr>
<td>Architectural</td>
<td>12/31/2020</td>
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<tr>
<td>Civil Engineering</td>
<td>01/31/2021</td>
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<tr>
<td>Commissioning</td>
<td>10/31/2019</td>
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<tr>
<td>Constructability Review</td>
<td>06/30/2019</td>
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<tr>
<td>Construction Management</td>
<td>11/30/2019</td>
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<tr>
<td>DSA Construction Inspection Services</td>
<td>04/30/2023</td>
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<tr>
<td>Electrical Engineering</td>
<td>04/30/2021</td>
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<tr>
<td>Geotechnical Engineering</td>
<td>03/31/2020</td>
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<tr>
<td>Land Surveying</td>
<td>01/12/2021</td>
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<tr>
<td>Materials Testing and Inspection</td>
<td>10/31/2020</td>
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<tr>
<td>Mechanical Engineering</td>
<td>01/12/2021</td>
</tr>
<tr>
<td>Structural Engineering</td>
<td>03/21/2021</td>
</tr>
<tr>
<td>Landscape Architecture</td>
<td>10/31/2021</td>
</tr>
</tbody>
</table>
Small Business Enterprise Program

• In 2003 the LAUSD Board of Education adopted its SBE Program Resolution
  • 25% SBE Participation Goal
  • 3% DVBE Participation Goal

• In 2015 the LAUSD Board of Education updated and adopted its SBE Program Resolution
  • DVBE Participation Goal increased from to 5% District-wide
  • 25% Small Business Participation Goal on all procurements District wide
  • 5% Disabled Veteran Business Enterprise (DVBE) Participation Goal
  • 10% Bid Preference set for informal Contracts with a threshold that is set annually, currently at $90,200
  • DVBE & VBE Program and Certification (In development)
  • Micro Business Program (In development)

• LAUSD has been exceeding the SBE 25% participation goal at 47% for the last 15 fiscal years
Why We Need Small Businesses

- Small Businesses tend to be local
- Small Business owners, their kids, and their grandkids tend to be our students
- Small Businesses tend to support our local bond initiatives
What We Have Done to Make it Easier For Small Businesses

- Established a 10% to 15% selection factor
- Reward big firms for mentoring small firms
- Give small firms “prime contract experience” credit for work done while a sub consultant
- Break contracts into “bite sizes”
- Make payments to small firms a priority
- Created a Small Business Unit
Small Business Program
How we help you become successful!

Services:
- Certification
- Payment Assistance
- Meet the Primes
  - Architects & Engineers Meet & Greet
- Technical Assistance
  - Contractor Boot Camp
  - Workshops
  - Industry Forums
- Bid Invitations
- Vendor Fairs
- Advocacy -- Small Business Advisory Council
- Dedicated Small Business Team
- We Pay Program (in development)
- Bond Assistance Program (in development)
### Facilities Services Division
#### Active Architects and Engineers

#### A/E Contracts

<table>
<thead>
<tr>
<th>Number of Contracts</th>
<th>Total Contract Value</th>
<th>Non-SBE Value</th>
<th>SBE Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>29</td>
<td>$15,323,113.00</td>
<td>$6,367,254.00</td>
<td>$8,955,859.00</td>
</tr>
</tbody>
</table>

#### SBE Utilization Report

**A/E Contracts**

- **Non-SBE Value**: $6,367,254
- **SBE Value**: $8,955,859

- **58%**
  - $8,955,859

- **42%**
  - $6,367,254
# Facilities Services

## Active Construction Contracts

### Construction Contracts

<table>
<thead>
<tr>
<th>Number of Contracts</th>
<th>Total Contract Value</th>
<th>Non-SBE Value</th>
<th>SBE Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>29</td>
<td>$416,424,255.00</td>
<td>$308,948,784.00</td>
<td>$107,475,471.00</td>
</tr>
</tbody>
</table>

- **Non-SBE Value**: $308,948,784.00
- **SBE Value**: $107,475,471.00

### Construction Contracts

- **Non-SBE Value**: 26% ($107,475,471)
- **SBE Value**: 74% ($308,948,784)
Small Business Program

2018 Events

- **Small Business Boot Camp (9-week program)** *Fall 2018*
  - The Boot Camp provides the tools necessary to improve your competitive bidding capacity through a comprehensive, hands-on curriculum for contractors
  - OSHA Training

- **Professional Services Workshop** *Summer 2018*
  - Bidding for Construction Managers and A/E Professionals
Small Business Advisory Council
Rosalind Pennington, Chair
Membership (18) Partners (34)

- Women's Business Enterprise National Council
- National Association Minority Contractors-SC
- Vermont Slauson Economic Development
- Asian American Architects & Engineering
- Workforce Dev Dept., City of Los Angeles
- LA Council of Black Professional Engineers
- Los Angeles Elite Veterans
- USC Bridges Program
- Asian American Architects & Engineers
- City of Los Angeles & The Mayor’s Office, Economic & Workforce Development Department
- Los Angeles Latino Chamber of Commerce
- Greater Los Angeles African American Chamber
- Pacific Asian Consortium Employment
- Black Business Association
- National Association of Black Veterans
- Surety Underwriters Association of Southern California
- Association of Southern California
- National Association of Minority Architects
- Asian Business Association
- Valley Economic Development Center
- Small Business Administration
- Minority Business Development Agency, USC
- Minority Business Development Agency, Pasadena
- Chinese American Construction Professionals
- Swinerton Construction
- Turner Construction
- Clark Construction
- Southern California Minority Supplier Development Council
- Hensel Phelps
- Adams WorkSource
- Construction Management Association of America
- Disabled Veterans Business Alliance
- Society of American Military Engineers
- Latin Business Association
- National Association of Surety Bond
Contact Information
http://www.laschools.org/new-site/small-business/

Small Business Program Staff

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Questions?