TABLE OF CONTENTS

1. Letter to Selection Panel

2. Entry Form

3. Chapter Organization

4. Effective Participation in the Legislative Process

5. Public Awareness of Services Provided by Member firms

6. Enhancement and Improvement of Business Practices

7. Strengthen Membership in CELSOC
September 28, 2007

CELSOC
Jenny Vernon
Director of Events and Special Programs
1303 J Street, Suite 450
Sacramento, CA 95814

Subject: CELSOC Los Angeles County Chapter 2006-2007 Annual Report

Dear Ms. Vernon:

As one of the largest and most active chapters of CELSOC, the Los Angeles County Chapter set out to achieve three main objectives this year:

1. Increase membership
2. Improve impact on local and state politics
3. Expand the scholarship program

It was a stellar year for the Los Angeles Chapter due to a recommitment to our Chapter’s mission to Build a Stronger Los Angeles County Chapter Through a Legacy of Leadership. We are proud to report that the three objectives of the chapter were not only met, but were far exceeded benefiting our member firms tremendously this year. With a strong and renewed commitment by local member firms to the leadership of CELSOC in Los Angeles, we have reestablished the Chapter as a powerful entity connecting our members to emerging technologies, industry trends, local legislation, business opportunities and the future generation of engineers and surveyors. This has been accomplished through our monthly programs, growing membership, and steadily increasing visibility with local policy makers, and swelling scholarship funds.

In the past six years the Los Angeles Chapter has catapulted from a dwindling chapter to one of the most active in the State. In summary we have:

- An experienced Board of Directors with daily involvement on the management of the Chapter
- Diverse and well attended monthly programs
- Strong membership involvement in preparing for and participating in Legislative Day
- Established a local scholarship program currently funded with nearly $17,000
- Organized outreach through affiliation of programs and support of political issues and candidates
- Revitalized and expanded Liaison Committees and the use of these committees to promote and support member firm issues
We believe that this turn-around and new energy should be rewarded, and that it is fitting for Los Angeles to be honored, once again, as CELSOC’s Chapter of the Year.

The attached submission presents a more in-depth discussion of the accomplishments and activities of the Chapter. We appreciate your consideration of the Los Angeles County Chapter for selection of the Chapter of the Year Award. Please feel free to contact me by phone at (213) 239-5811 or email at gene.bougdanos@hdrinc.com with any questions regarding this submittal.

Respectfully submitted,

Eugene L. Bougdanos, PE
President, 2007 - 2008
CELSOC Los Angeles County Chapter
CELSOC Los Angeles County Chapter
2006-2007 Annual Report Application

CHAPTER PRESIDENT:

Gene Bougdanos, HDR

DIRECT CORRESPONDENCE CONCERNING APPLICATION TO:

Gene Bougdanos, President
CELSOC Los Angeles County Chapter
PO Box 41612
Long Beach, CA 90853
213- 239-5811
gene.bougdanos@hdrinc.com

MEMBERSHIP

NUMBER OF CHAPTER MEMBERS:

85

CHAPTER’S NET MEMBERSHIP GAIN:

5 Firms, 6%

CHAPTER’S MEMBERSHIP RETENTION:

Cancels: 6, New Firms: 11

STATE BOARD MEETING PARTICIPATION BY LOS ANGELES COUNTY CHAPTER DIRECTORS:

<table>
<thead>
<tr>
<th>Directors</th>
<th>July 06</th>
<th>Oct 06</th>
<th>Jan 07</th>
<th>Mar 07</th>
<th>Total Meetings Attended</th>
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<tbody>
<tr>
<td>Efren Abratique</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
<td>1</td>
</tr>
<tr>
<td>Shahnawaz Ahmad</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>4</td>
</tr>
<tr>
<td>Jacob Lipa</td>
<td>No</td>
<td>No</td>
<td>Yes</td>
<td>Yes</td>
<td>2</td>
</tr>
<tr>
<td>Mel Sukow</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>4</td>
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</tbody>
</table>

NUMBER OF MEMBER FIRMS THAT PARTICIPATED IN CELSOC PROGRAMS

ENGINEERING EXCELLENCE AWARDS:

3

PROFESSIONAL DEVELOPMENT AWARD:

0

LEGISLATIVE VISIT DAY

11
Chapter Organization

The Los Angeles County Chapter consists of 85 member firms. Our current membership consists of about 30% large firms and 70% small consulting firms. The makeup of these firms varies from civil engineering design, surveying, geotechnical engineering, and testing and inspection. The majority of our members are focused on transportation, water and wastewater, public infrastructure, and private development.

Chapter management is conducted by the Board of Directors consisting of four executive officers, 10 directors, and four state directors. The Chapter also retains an Executive Director to assist with Chapter management and daily operations oversight.

The Chapter holds annual strategic planning sessions to review and discuss the past goals and objectives as well as look forward to re-align new goals and objectives to meet the ever growing and changing demands of the Chapter’s members.
EXECUTIVE OFFICERS

President, Michael Mooradian, PSI
Vice-President, Gene Bougdanos, HDR, Inc.
Secretary, Chris Zadoorian, GeoDesign, Inc.
Treasurer, Shahram Vahdat, DMJM + Harris

DIRECTORS

Ray Fares, DMJM + Harris
Art Hadnett, Carter & Burgess
Justin Kempton, Kleinfelder
Blake Murillo, Psomas
Jim Owens, PSI
Albert Perdon, Albert Perdon & Associates
Jerry Romana, URS
Rolly Rothman, Rothman Engineering
James Van Beveren, Van Beveren & Butelo
Stephanie Wagner, Wagner Engineering & Survey

STATE DIRECTORS

Efren Abratique, Abratique & Associates
Shahnawaz Ahmad, S.A. Associates
Jacob Lipa, Psomas
Melvin Sukow, Sukow Engineering

EXECUTIVE DIRECTOR

Kelly Asper, Asper & Associates
# 2006-2007 Los Angeles County Chapter Membership Report

## NUMBER OF CHAPTER MEMBERS
85

## CHAPTER'S NET MEMBERSHIP GAIN
5 Firms, 6%

## CHAPTER'S MEMBERSHIP RETENTION
- Cancels: 6
- New Firms: 11

## CHAPTER'S CURRENT MEMBERS

<table>
<thead>
<tr>
<th>Chapter Member</th>
<th>Chapter Member</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Abratique &amp; Associates, Inc.</td>
<td>44. KPFF Consulting Engineers</td>
</tr>
<tr>
<td>2. Andreassen Engineering, Inc.</td>
<td>45. Land Tech Engineering</td>
</tr>
<tr>
<td>3. ARCADIS U.S., Inc.</td>
<td>46. Leighton Consulting, Inc.</td>
</tr>
<tr>
<td>6. BM Associates, Inc.</td>
<td>49. MARRS Services, Inc.</td>
</tr>
<tr>
<td>7. Boyle Engineering Corporation</td>
<td>50. McKnight Laboratory, Inc.</td>
</tr>
<tr>
<td>8. BP Consulting Engineers, Inc.</td>
<td>51. Moffatt &amp; Nichol</td>
</tr>
<tr>
<td>12. Caltrop Corporation</td>
<td>55. Parsons</td>
</tr>
<tr>
<td>13. Carter &amp; Burgess, Inc.</td>
<td>56. Parsons Brinckerhoff Quade &amp; Douglas</td>
</tr>
<tr>
<td>14. Civiltec Engineering, Inc.</td>
<td>57. PB</td>
</tr>
<tr>
<td>15. CNC Engineering</td>
<td>58. Albert Perdon &amp; Associates</td>
</tr>
<tr>
<td>16. N.A. Cohen Group, Inc.</td>
<td>59. Professional Service Industries</td>
</tr>
<tr>
<td>17. Converse Consultants</td>
<td>60. Psomas</td>
</tr>
<tr>
<td>18. Crandall Consultants, Inc.</td>
<td>61. Ring &amp; Ellzey</td>
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<tr>
<td>19. J. D. Crevier &amp; Associates, Inc.</td>
<td>62. RKA Consulting Group</td>
</tr>
<tr>
<td>22. Delcan Corporation</td>
<td>65. SA Associates</td>
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<td>23. Diamond West Engineering, Inc.</td>
<td>66. Sikand Engineering Associates</td>
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<tr>
<td>25. DMJM + HARRIS</td>
<td>68. Robert R. Sims, PE, Inc.</td>
</tr>
<tr>
<td>26. DMR Team, Inc.</td>
<td>69. Stantec Consulting Inc.</td>
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<td>27. EARTH TECH</td>
<td>70. Ralph Stone and Company, Inc.</td>
</tr>
<tr>
<td>28. Juan Carlos Esquivel</td>
<td>71. STV Incorporated</td>
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<tr>
<td>29. Flow Science Incorporated</td>
<td>72. Sukow Engineering</td>
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<tr>
<td>30. GeoDesign, Inc.</td>
<td>73. Tetra Tech, Inc.</td>
</tr>
<tr>
<td>33. Halcrow HPA</td>
<td>76. Twining Laboratories of S CA</td>
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<tr>
<td>34. Hall &amp; Foreman, Inc.</td>
<td>77. URS</td>
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<tr>
<td>35. HDR</td>
<td>78. Van Beveren &amp; Butelo, Inc.</td>
</tr>
<tr>
<td>36. HNTB Corporation</td>
<td>79. W2 Design Inc.</td>
</tr>
<tr>
<td>39. JSA</td>
<td>82. Westcon Engineering, Inc.</td>
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<tr>
<td>40. Robert K. Kameoka, Civil Engineer</td>
<td>83. Whitson Engineers</td>
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<tr>
<td>41. KBR (Kellogg, Brown &amp; Root, Inc.)</td>
<td>84. WM Group West Engineers, P.C.</td>
</tr>
<tr>
<td>42. Kennedy/Jenks Consultants</td>
<td>85. Yale Partners, Ltd.</td>
</tr>
</tbody>
</table>
Effective Participation in the Legislative Process

DOES YOUR CHAPTER HAVE A PRO-ACTIVE PROGRAM FOR LOCAL POLITICS AND MEDIA ACTIVITIES? PLEASE DESCRIBE.

The Los Angeles County Chapter maintains a strong commitment to keeping CELSOC members up-to-date with politics, legislation and trends/standards that affect our businesses, our practices and the A/E industry as a whole.

Four Los Angeles County Chapter member firms with a total of six representatives attended ACEC’s Consulting Congress Day in Washington, D.C.

LEGISLATIVE VISIT DAY

One of the Los Angeles Chapter’s strengths in politics is our presence and involvement in the annual Legislative Visit Day in Sacramento. 2007 was no exception: 22 members of the Los Angeles Chapter visited the offices of 40 Los Angeles County Assembly and Senate representatives at the Capitol in 2007!

Our Chapter takes this event very seriously. We plan our approach months in advance of the event. With such a large “political infrastructure” making up the Los Angeles area of influence, this attention to detail is critical to getting the most from our visit. We assign members to do phone contacts to initially schedule the appointments, follow-up to confirm, develop a master schedule of appointments, and then develop LA County specific talking points which are personalized for each visit and combined with the State talking points. To ensure a successful event, the Chapter establishes a “command” center near the capitol to coordinate last minute changes in delegates and legislature schedules.

PUBLIC POLICY INFLUENCE

The Chapter continued its efforts to shape legislative policy and gain visibility in the public arena by building upon its state Legislative Visit Day activities. Contact was maintained with state legislative offices and prior year activities at the local level were continued. In particular, we maintained our relationship and communications with the office of the Los Angeles City Mayor and with a number of City Department heads and other top policy advisors. Chapter Board members and key member firm representatives maintained contact with City Council members in the City of Los Angeles, as well as with key officials of local commissions and agencies and local
governments. The Chapter invited top public agency managers as speakers at monthly luncheon meetings and gave recognition to their efforts to support the use of consulting firms and procurement through quality-based selection procedures. Within various liaison committees, Chapter representatives presented professional opinions on a variety of issues of concern to public agencies, as well as of concern to CELSOC member firms. The level of interest in CELSOC’s advice on key policy issues has been demonstrated by the attendance of local government agency representatives at liaison meetings with local agencies. The liaison activities were aimed at top executives in agencies such as the Ports of Los Angeles and Long Beach, the Los Angeles Department of Airports, the County Transportation Commission, County of Los Angeles, Los Angeles Unified School District and other agencies and have translated into greater understanding and support at the local political level.
LEGISLATIVE ACHIEVEMENT AWARD

At the Chapter’s Achievement Awards Banquet in May, the CELSOC Los Angeles County Chapter presented its first Legislative Achievement Award.

The Award was presented to The People of the State of California for their decisive actions in passing measures 1A-1E in November 2006. These measures will raise the bar on innovation in infrastructure to help meet the needs of transportation for future generations.

Accepting the award were Jim Bourgart Vice President/Secretary for Transportation Infrastructure on behalf of Governor Schwarzenegger and Katherine Agard from the Southern CA Office of Senate Pro Tem Don Perata.
Public Awareness of Services
Provided by Member Firms

DESCRIBE WAYS IN WHICH YOUR CHAPTER CALLS ATTENTION TO PUBLIC WORKS IN A POSITIVE WAY.

LIAISON COMMITTEES

The Chapter has three Liaison Committees with public agency clients to provide our members access to owners to help improve processes and strengthen relationships:

- City of Los Angeles, Bureau of Engineering (BOE)
- Caltrans District 7
- Port of Los Angeles

In line with the Chapter’s objective to have a greater impact on local politics, we have emphasized the CELSOC City of Los Angeles Liaison Committee. This Liaison Committee with the City of Los Angeles Bureau of Engineering (BOE) was formed in 1992 to provide an opportunity for members of the consulting community to interface with members of the City BOE. Issues of mutual interests to the consultants and City staff are commonly discussed. The Liaison Committee meets quarterly at the BOE office in downtown LA. All CELSOC members are welcome to attend the meetings, and for those who cannot attend updates are provided in the Chapter’s quarterly newsletter.

Last year the chapter enhanced this program by adding the Port of Los Angeles (POLA) Liaison Committee. Meetings are attended by Dave Walsh, Assistant Chief Harbor Engineer and Dina Aryan-Zahlan, Harbor Engineer. POLA provided presentations of their upcoming projects to our members and provided an overview of the type of consultants that the port would be hiring in the year ahead. The Port is expected to triple its throughput in the next 15 years. The meetings also include an exchange of ideas to enhance the Port’s relationship with the consultant community. Not only is this a politically charged area of growth for Los Angeles, it is also a City Department that will be providing many contracting opportunities for our members in the years ahead.

The Chapter’s monthly program topics that featured public agency speakers were:

- November 2006 – Port of Los Angeles, Dave Walsh, Assistant Chief Harbor Engineer, and Dina Aryan-Zahlan, Harbor Engineer
- January 2007 – Caltrans District 7, Tad Teferi, Deputy District Director, Program & Project Management
- March 2007 – California High Speed Rail Authority, Dan Leavitt, Deputy Director
- April 2007 – City of Los Angeles, Gary Lee Moore, PE, City Engineer
- June 2007 – Los Angeles County Metropolitan Transportation Authority, Brad McAllester, Executive Officer, Long Range Planning, and David Mieger, Deputy Executive Officer, Westside Area
2007 ANNUAL AWARDS

Client of the Year Award
Caltrans District 7, CalMentor Program

2007 Engineering Achievement Award
Gary Lee Moore, PE, City Engineer, City of Los Angeles

Doug Failing, Caltrans District 7, presented with Caltrans/CalMentor award by Michael Mooradian (center) and Gene Bougdanos (right)

2007 Engineering Achievement Award recipient Gary Lee Moore with Michael Mooradian and Gene Bougdanos
DOES YOUR CHAPTER OFFER ANY OUTSIDE SCHOLARSHIPS, PARTNERSHIPS WITH SCHOOLS/UNIVERSITIES, MENTORING PROGRAMS, SHADOW-DAYS, ETC?

The LA Chapter of CELSOC is committed to scholarships and partnership programs that connect the next generation of engineers and surveyors to our current members. We believe that in order to vitalize our profession we must provide opportunity to our youth.

SCHOLARSHIP PROGRAM

Established in 2005, the CELSOC Los Angeles County Scholarship Fund was developed for qualified engineering undergraduate and graduate students attending Los Angeles County colleges and universities. Each scholarship recipient must demonstrate a high level academic achievement from an accredited engineering program; participate in professional associations; outline accomplishments and/or internships directly related to the practice of engineering; and provide commendations and endorsements from faculty.

On May 9, 2007, CELSOC LA County Chapter hosted their Annual Awards Banquet to recognize the 2006/07 Board of Directors; install the 2007/08 Board of Directors as well as present their annual awards. At the event, four Scholarships were awarded to engineering students attending local universities.

In 2007, $10,000 in Scholarships were awarded:

- $1,500 - Mina Samir Abdelshehid, Loyola Marymount University
- $1,500 - Brett Grunert, California State University, Northridge
- $3,000 - Drew Kirkpatrick, University of California, Los Angeles
- $4,000 - Christine Goulet, University of California, Los Angeles

All net proceeds from the Awards Achievement Awards Banquet are earmarked for perpetuating the Chapter’s Scholarship Fund. We are excited to report that the scholarship fund has grown dramatically as a result of the generous support of the Chapter’s members. Our Chapter will be at the forefront of offering opportunities for local students to pursue their education as Engineers and Land Surveyors.
WHAT COMMUNITY SERVICE PROGRAMS WITHIN THE COMMUNITY DOES YOUR CHAPTER PARTICIPATE IN?

CELSOC Los Angeles County Chapter made a donation to UNITE-LA, an affiliate of the Los Angeles Area Chamber of Commerce, facilitates education and workforce development programs:

- California Intern Summer
- College Is Yours
- Educators in the Workplace
- Groundhog Job Shadow Day
- Principal for a Day/Executive for a Day
- Cash for College
- LA Youth At Work
- Small Schools/Small Learning Communities
- California State University Advantage

UNITE-LA services the Los Angeles Unified School District with School-to-Career and Small Schools and Small Learning Community resources. Administration staff and Facilitators work through local schools to form partnerships and solicit work-based learning opportunities for students.

Gary Toebben, President/CEO of the Los Angeles Area Chamber of Commerce and Secretary/Treasurer of UNITE-LA.
Enhancement and Improvement of Business Practices

Describe your chapter's Awards and Recognition Programs for your members.

Engineering Achievement Award

2007 Recipient: Gary Lee Moore, PE, City Engineer, City of Los Angeles

Each year CELSOC Los Angeles County Chapter presents the Engineering Achievement Award to the visionary leader of a major project or program in Los Angeles County. The Award recognizes distinguished achievement to those who have made a significant impact on the engineering community by making unique contributions to the cornerstone capital projects of Los Angeles County. The Award honors those who have demonstrated unparalleled skill in managing the complex issues of engineering, design and construction as well as politics, funding, and the interest of the public to move their projects to completion. It is their vision, perseverance, effectiveness and creativity that facilitate the achievement of major projects and programs in Los Angeles County.

The 2007 Engineering Achievement Award recipient was Gary Lee Moore, PE, City Engineer, City of Los Angeles. Through his commitment to excellence in the engineering profession, his leadership on landmark projects and capital improvements in the City of Los Angeles, as well as his commitment to efficient use of public funds, Gary Lee Moore is representative of the spirit of the Engineering Achievement Award.

Mr. Moore he leads the Bureau of Engineering that has a workforce of more than 1,100 engineers, architects, surveyors and support staff and an annual operating budget of $123 million. As City Engineer, Mr. Moore currently oversees 650 active projects totaling $4 billion. He leads the Bureau of Engineering in design and construction of all public facilities such as fire stations, libraries, police stations, animal care facilities and the zoo. He is also responsible for projects involving parks, streets, wastewater treatment plants, sewers and storm drains and the regulation of private development affecting the public right-of-way.

Mr. Moore’s mayoral appointment to City Engineer in 2003 coincided with the beginning of an extraordinary period of infrastructure expansion and upgrades in virtually every part of the 464-square mile city – to maintain the integrity of...
the public works infrastructure developed over the last 100 years and to ensure that adequate systems that protect public health and the environment are in place as the Los Angeles population of 4 million people continues to grow. The Bureau is managing annual capital construction expenditures of $500 million. This pace is anticipated to continue for the next several years.

In 2005, Mr. Moore was the President of the City and County Engineers Association and a member of the Southern California American Society of Civil Engineers’ Infrastructure Task Force. He is a Director of the American Public Works Association and the Women’s Transportation Seminar; a Member Grade of Fellow of the Institute for the Advancement of Engineering; and a Member of the Construction Management Association of America.

He is a registered Professional Civil and Mechanical Engineer in California, has authored and co-authored many technical papers and has given numerous technical presentations at professional organizations.

CLIENT OF THE YEAR AWARD
2007 Recipient: Caltrans District 7, CalMentor Program

Every year the Chapter presents the Client of the Year Award at their Annual Achievement Awards Banquet. The 2007 award was presented to Caltrans District 7 for their CalMentor Program for their partnership with the Engineering Community. Caltrans District 7, under the leadership of Doug Failing, District Director, developed and implemented the CalMentor Program.

The mission of the CalMentor Program is to increase the pool of certified firms participating in transportation projects by providing them opportunities to network and partner with established firms by:

- Establishing a mentoring program that pairs certified firms with established firms in the same field of expertise.
- Enhancing the growth potential of certified firms.
- Ensuring that both certified and established firms have equal opportunities to participate in transportation projects.
- Establishing a clear, accessible entry point for certified firms that want to do business with Caltrans or other public agencies.
- Developing business relationships that foster new opportunities for both established and certified firms.
• Encouraging non-certified firms to obtain certification from appropriate agencies.
• Increasing the pool of small businesses.

This remarkable program is targeted to create opportunities for all firms to compete for Caltrans work. Caltrans District 7 and CELSOC Los Angeles County Chapter worked together to initiate this program and ensure its success.

MEMBER OF THE YEAR AWARDS

2007 Recipients: Kleinfelder and Sukow Engineering

These awards recognize efforts that are above and beyond the call of duty from CELSOC member firms. Awardees have provided staff support, donated to our programs and have served in prominent roles both with the Los Angeles County Chapter and CELSOC.

Kleinfelder, an employee owned company that has been a leader in the development and growth of both CELSOC and the Los Angeles Chapter for over 15 years. Kleinfelder is a multidisciplinary firm providing materials testing, geotechnical and environmental services throughout the United States. Headquartered in California, the company encourages its professionals to be active in the profession. Kleinfelder principals have been leaders in promoting the engineering field and CELSOC through countless volunteer hours on the Board of Directors as well as our Chapter’s programs and events.

Sukow Engineering was founded in 1992 as a result of 37 years of experience by the firm’s principal allowing the firm to provide numerous services in surveying and civil engineering. The Firm has a history of providing cost effective services with a high standard of quality. The principal of the company is dedicated to providing this high quality professional service in a responsive manner to each client. Mel Sukow, Principal has been on the board since 1983. He has served as president of the LA Chapter twice. He was on the LA region ad-hoc committee for the merger. He has served in all the LA executive committee positions twice and he has been on the City of Los Angeles Liaison Committee for about 10 years. Currently, Mel serves the Chapter representing the interests of the local chapter at the state level.
DESCRIBE ANY ENVIRONMENTAL ENHANCEMENT (SUCH AS, ADOPT-A-HIGHWAY PROGRAMS, ENVIRONMENTAL CLEAN-UP, PARTICIPATION IN EARTH DAY, RECYCLING EDUCATION, ETC.) THAT YOUR CHAPTER IS INVOLVED IN.

PORT OF LONG BEACH – GREEN PORT POLICY

The Port of Long Beach is committed to improving the environment, as demonstrated by its 20-year record of environmental protection programs. The Green Port Policy is an aggressive, comprehensive and coordinated approach to reduce the negative impacts of Port operations. The Green Port Policy, which the Board adopted in January 2005, serves as a guide for decision making and established a framework for environmentally friendly Port operations. The policy’s five guiding principles are:

- Protect the community from harmful environmental impacts of Port operations
- Distinguish the Port as a leader in environmental stewardship and compliance
- Promote sustainability
- Employ best available technology to avoid or reduce environmental impacts
- Engage and educate the community

Many CELSOC Los Angeles County Chapter Members are consultants to the Port, and are proud to play a role in the Port of Long Beach’s Green Port Policy and participate in the Port’s Green Port Open House and other events.

Port To Receive National Environmental Award

For the second year in a row the Port of Long Beach has earned the highest environmental recognition from the American Association of Port Authorities (AAPA). The Comprehensive Environmental Management Award is the AAPA’s highest environmental honor.

The Port will receive the Comprehensive Environmental Management Award with the Port of Los Angeles for the San Pedro Bay Ports Clean Air Action Plan, a joint program to reduce air pollution from port-related operations by 45 percent or more within five years. The award will be presented October 3 at the association’s annual convention in Norfolk, Virginia.

Last year the Port of Long Beach received the award for its landmark Green Port Policy, a broad strategy to reduce the harmful environmental impacts of port operations in several key areas. In addition to the air quality issues addressed in the Clean Air Action Plan, the Green Port Policy focuses on a wide range of environmental solutions to water quality, wildlife, soils, sustainability and community engagement.
WHAT EFFORTS DOES YOUR CHAPTER MAKE TO PROMOTE THE ENGINEERING AND LAND SURVEYING PROFESSIONS? EXAMPLES INCLUDE BUT ARE NOT LIMITED TO PARTICIPATION IN NATIONAL ENGINEERS WEEK ACTIVITIES, EDUCATIONAL OUTREACH, AND OTHER PROGRAMS GEARED TO PROMOTE THE PROFESSION.

INTERNSHIPS

Many of our member firms provided opportunities for internships. Some of them were:

- Van Beveren & Butelo had two undergraduate student interns from UCLA. Both recently graduated and one is pursuing his Masters at Berkeley. One commented that he learned more about “real engineering” in the 4 months with us than he had in the previous 3-1/2 years in school.

- Albert Perdon & Associates conducted a student intern program during the past school year. A high school student from Oxford Academy in Cypress served as an administrative assistant during the student’s senior year. The work experience helped the student gain acceptance to Yale University.

- Psomas, Rothman Engineering, DMJM + Harris, and URS provided internship opportunities.

- HDR employed 10 high school interns for a period of six weeks as part of the City of LA high school internship program. These interns gained valuable business and engineering experience working on diverse projects that included environmental, roadway design, structures, and water for clients that included the City of Los Angeles Bureau of Engineering and Bureau of Sanitation. HDR also continuously employs several college interns in their Los Angeles office.
Strengthen Membership in CELSOC

DESCRIBE WHAT YOUR CHAPTER DOES IN REGARD TO MEMBERSHIP RECRUITMENT EVENTS.

RECRUITING EFFORTS
This year the Los Angeles County Chapter expanded its recruiting efforts to include the following:

- Non-members attending our monthly luncheons
- Non-chapter members of the state organization
- Retention of existing members

The Los Angeles County Chapter has developed a very successful program of luncheon meetings during the past year. The meeting attendance has soared from 20-30 three years ago to 90-120 this past year. The luncheons draw from a variety of firms, which use the meetings to enhance their marketing efforts.

This year the membership committee has developed a list of the non-members firms attending the meetings and committee members contact the non-members in an effort to recruit their participation. This potential membership list is a direct result of the addition of a membership outreach table staffed by CELSOC membership as a method of outreach before and after each monthly luncheon event.

NON-CHAPTER STATE MEMBERS
The membership committee periodically obtains a list of state members that have offices in Los Angeles County, but are not members of the Chapter. Committee members contact these firms, explain the benefits of active chapter participation and invite them to attend a meeting as our guest.

EXISTING MEMBER RETENTION AND OUTREACH
Recognizing the importance of a membership base that realizes the value that CELSOC brings to their firms, the membership committee has begun a program of contacting member firms that are not actively participating in the chapter activities. The outreach committee member explains to those firms, the benefits of the monthly meetings and opportunities available in participating in other activities, such as Liaison Committees. This subcommittee also works closely with the state and identifies firms that may have for one reason or another, neglected to continue much needed dues payments. Understanding that retention of existing membership is a valuable part of this organization we feel that this aspect of the membership committee is extremely valuable.

PERCENTAGE OF MEMBERS ATTENDING CHAPTER MEETINGS
75% members / 25% non-members.
WHAT DOES YOUR CHAPTER DO FOR MEMBER-TO-MEMBER OUTREACH? EXAMPLES ARE: MEMBER SURVEYS, NEWSLETTERS, MEETING NOTICES, MEMBER WELCOME PACKAGES, ANNUAL MEETINGS, EDUCATIONAL OPPORTUNITIES, LEADERSHIP TRAINING, ETC.

MONTHLY LUNCHEONS / NETWORKING OPPORTUNITIES

One of the highest priority strategic goals for the past year was to enhance the Chapter’s programs. The Chapter meets the second Wednesday of each month to bring together members and non-members to learn from public owners about upcoming consulting opportunities as well as to learn from experts in the industry about hot topics and trends.

Our members benefit from the networking opportunities at the Chapter’s monthly programs by developing, fostering and strengthening business contacts, as well as learning about upcoming consulting opportunities and outreach to public agency owners.

Total combined, the Chapter’s programs attracted 983 attendees: averaging 1/3 non-members to 2/3 members.

The following public agencies were featured at our monthly luncheons:

- Port of Los Angeles
- Caltrans District 7
- California High Speed Rail Authority
- City of Los Angeles
- Los Angeles County Metropolitan Transportation Authority

The following seminars were offered:

- Storm Water Management
- The Cost Effectiveness of Design-Build
ANNUAL ACHIEVEMENT AWARDS BANQUET

Held in the Spring of each year, the Banquet provides an opportunity for hundreds of CELSOC Los Angeles County Members and their guests to come together for an evening of networking and celebration. Awards presented at this event: Engineering Achievement Award, Members of the Year, Client of the Year, Scholarship Awards. This event is also the pinnacle for Chapter leadership, as the installation of Officers and Directors occurs at the on-set of this event.

CELSOC Los Angeles County Chapter
13th Annual Achievement Awards Banquet
Los Angeles, CA

Vice-President, Gene Bougdanos and President, Michael Mooradian

The awards banquet silent auction raised $2,500 for next year’s scholarship fund.

Gene Bougdanos and Jacob Lipa place their bids at the silent auction.

Jim VanBeveren with Mr. and Mrs. Rolly Rothman

Shahram Vahdat, Jacob Lipa, and Efren Abratie
PUBLICATIONS
Professional outreach occurs through the Chapter’s quarterly newsletter, The Right Angle, which is distributed to all member firms and made available on our website. Copies of the newsletter are also available at each Chapter program.

WEB SITE
The Chapter’s website continues to be the primary resource for our members and non-members to access to Chapter program information; liaison committee minutes and information; all issues of The Right Angle; listing of our Board of Directors; and a photo gallery of images from past events.

LIAISON COMMITTEES
The Chapter has three Liaison Committees with public agency clients to provide our members access to owners to help improve processes and strengthen relationships:

- City of Los Angeles, Bureau of Engineering
- Caltrans District 7
- Port of Los Angeles

STRATEGIC PLANNING
The Chapter holds an annual meeting with all Board Members in July to establish leadership responsibilities for the coming year. The main areas that the Board focused on during the 2006-2007 year were increasing attendance at monthly luncheons; formalizing and adding more structure to the Scholarship Program; building the Chapter’s political strength; supporting the Liaison Committees; and membership retention and growth.

LIST SERVE
The Chapter communicates with its members and non-members primarily through email by using a “list serve.” This technology allows the Chapter to have more affordable and frequent communication with members and non-members. This form of communication has been instrumental in growing the Chapter’s database of professionals which has resulted in record-breaking attendance at all Chapter programs.

EDUCATION OUTREACH
The Chapter’s board members have also adopted local colleges and universities to assist in our outreach to students in the importance and benefits of participation and eventual membership. Members of our board have visited local campuses, and served on committees with Department Heads and Deans of the Universities. We have also extended invitations and sponsored faculty members to attend our functions, to help develop a stronger link to the future of our profession.
Gary Toebben, Los Angeles Area Chamber President/CEO

Mike Mooradian (PSI) and Sam Tso (PB)

Gary Lee Moore, Mike Mooradian, and Gene Bougdanos

CELSOC Los Angeles County Chapter Annual Achievement Awards Banquet